



Roy Trevor is a global relocation and removals company specialising in executive relocation services on a worldwide basis. Additionally Roy Trevor service corporate relocation requirements and other general road logistics services on behalf of many blue chip customers.

The Problem

Worldwide relocation is a tough logistical challenge that involves the secure transportation of client possessions over vast distances. Executive relocations are frequently to other continents never mind the day-to-day European relocations that we handle and it is often difficult to maintain 100% accurate product inventories for the items that we handle.

The Solution

DigitalInk is a perfect solution to use for this task. The Footprint Solutions team reviewed our existing inventory paperwork and then developed a series of DigitalInk forms to replace the standard paper forms. Within a matter of days the automated forms were returned to us along with a handful for DigitalInk pens for testing.

The DigitalInk inventory is still paper-based but the inventory information gathered is automatically returned to our UK head office regardless of the country of origin.

The Benefits

The DigitalInk inventory allows our administration team to quality inspect the inventory lists in real-time against items that were originally booked in for the relocation job. Anomalies do occur and the real-time inventory forms provided by DigitalInk allow us to resolve any such issues prior to the team leaving the site.

Additionally, the client must counter-sign the inventory reports and head office receive a date and time stamp for each report completed which also helps from a team management perspective. A virtual time sheet can be compiled from the returned site arrival and inventory forms.

"We wanted an easy to use technology to automate our inventory paperwork and this is exactly what we have achieved using DigitalInk. Laptop computers or PDA devices wouldn't work in the removal industry as time is key to every pick-up or delivery that we make. The paper-based forms delivered by the Footprint Solutions team are perfect for our removal staff. They are quick to complete, easy to read and include the customer signature for audit purposes."

"Our client's are always astonished that they receive a copy of the exact inventory via email before our trucks have even left with their possessions. This dedication to real-time processing of our paperwork speaks volumes about how important service is to the Roy Trevor team."

"I couldn't recommend the Footprint Solutions team highly enough and I suspect that we wouldn't have received the same levels of service from the other Digital Pen & Paper Solutions providers that we saw during our procurement process."

John Trevor, Managing Director of Roy Trevor Limited

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